



**Be2Be  
Traders**

WE TRADE FOR YOU



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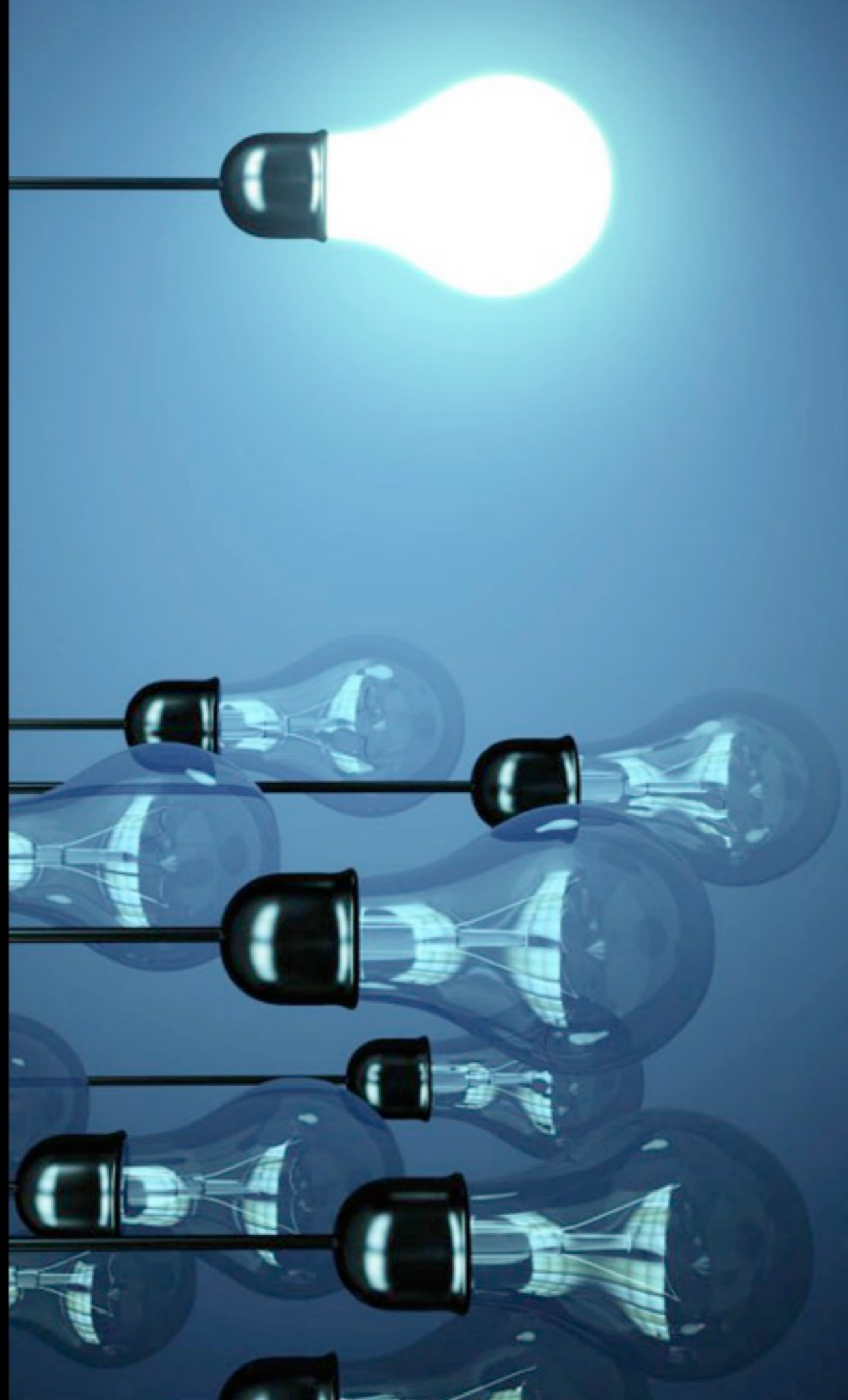
## WHAT WE DO

We can find for you the best price and best logistic strategy

# Welcome to our trading desk. A group of multidisciplinary people

Our goal is the delivery of innovative, tailor-made logistics and commodities trading solutions that give our customers quantifiable added value. We achieve this with our dedicated personnel, our long-standing experience and the latest information technology. Furthermore, our relationships with customers, subcontractors, and employees are guided by an attitude of partnership. This is our philosophy from the beginning of BE2BE TRADERS GROUP

# OUR TEAM & OUTSOURCING





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## Outsourcing allies and advisers

CO-FOUNDER OF AN INVESTMENT COMPANY SPECIALIZED IN ALTERNATIVE INVESTMENTS FOCUSING IN MID-CAP COMPANIES. MR. OUR ALLY WAS RESPONSIBLE FOR RAISING CLOSE TO 70% OF THE FUNDS MANAGED DESTINED FOR HIGH RISK ALTERNATIVE INVESTMENTS. HE HAS BEEN ACTIVELY INVOLVED IN IDENTIFYING INVESTMENT TARGETS AND DEVISING THE STRATEGY THAT MAXIMIZES THE POTENTIAL FOR ANY SUCH DEALS TO CONCLUDE SATISFACTORILY. ALSO, HAS BEEN INVOLVED IN AT LEAST 70 PRIVATE INVESTMENT TRANSACTIONS SINCE 2002 AND 2010. HE ACCUMULATED A WEALTH OF IMPORTANT BUSINESS RELATIONSHIPS IN THE LATIN AMERICAN REGION AS A BY-PRODUCT OF HIS WORK EXPERIENCE WITH CITICORP WHERE HE SPENT THREE YEARS BETWEEN NY, MEXICO AND VENEZUELA, EVENTUALLY BECOMING CORPORATE BANK MANAGER OF THE CARACAS OFFICE. FURTHERMORE, MR. OUR ALLY OPERATED AS A JOINT VENTURE PARTNER TO SENIOR MANAGEMENT AT A MAJOR EUROPEANS FINANCIAL INSTITUTION FROM 2002 TO 2006, TIME DURING WHICH HE BUILT AN ASSET MANAGEMENT SALES PLATFORM THROUGHOUT LATIN-AMERICA THAT, TO THIS DAY, MANAGES IN EXCESS OF 1.2 BILLION USD IN CORPORATE AND PRIVATE CLIENT FUNDS. MR. OUR ALLY CURRENTLY SERVES AS AN ADVISOR TO MEMBERS OF THE BOARD OF DIRECTORS OF A LEADING GLOBAL PRIVATE INVESTMENT FIRM, MANAGING 10 BILLION USD. MR OUR ALLY HAS IDENTIFIED AND STRUCTURED SEVERAL BUY-OUT OPPORTUNITIES. HE HAS ASSISTED THIS FIRM INVESTING APPROXIMATELY 250 MILLION DOLLARS IN LEVERAGE BUY-OUTS IN THE USA ALONE. MR OUR ALLY HAD THE HONOR OF BEING AWARDED A CHEVENING SCHOLARSHIP BY THE UK GOVERNMENT (EQUIVALENT TO A FULBRIGHT SCHOLARSHIP IN THE US) TO PURSUE HIS MBA STUDIES AT THE LONDON BUSINESS SCHOOL AND CORNELL UNIVERSITY. HE IS ALSO QUALIFIED AS AN ECONOMIST FROM THE LONDON SCHOOL OF ECONOMICS WHERE HE COMPLETED HIS STUDIES WITH A FULL SCHOLARSHIP DUE TO SCHOLASTIC ACHIEVEMENT.



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## I will provide Consultancy in



# INDUSTRIES



# NETWORKING MAPPING

Throughout our trajectory in the international markets we have directly or indirectly relation in some of the most important developments in Central America and numerous large scale projects worldwide. Our networking people are involve in:

- Commercial and Residential Real Estate
- infrastructure
- Water Treatment
- Industrial Production
- Tourism
- Agriculture
- Education
- Renewable Energy
- Social Housing
- Refineries and Re-refineries
- Food Services
- Commodity Capitalization (In-ground)
- Mining
- Railroads
- Humanitarian
- Hospitals, Medical and Health
- Casino and Entertainment
- Natural Resources
- Waste
- Airports
- Malls Resorts, Marinas and more
- Political consulting and strategy
- Technology
- Smart Cities
- Business Accelerators
- Merger & Acquisition
- Branding, experiential marketing and activations
- Ultra luxury car industry



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## AGRICULTURE AND FOOD INDUSTRY

- 1.SUGAR
- 2.COFFEE
- 3.BANANA
- 4.PINE APPLE
- 5.KIWI
- 6.MEAT
- 7.SHRIMP
- 8.AVOCADO

- 9.FISH
- 10.POTATO
- 11.CORN
- 12.RICE

## OTHER INDUSTRIES

- 1.THERMAL COAL
- 2.SCRAP
- 3.IRONE ORE
- 4.FUEL OIL
- 5.MAYA CRUDE
- 6.JET FUEL
- 7.PETROCHEMICAL
- 8.PETCOKE

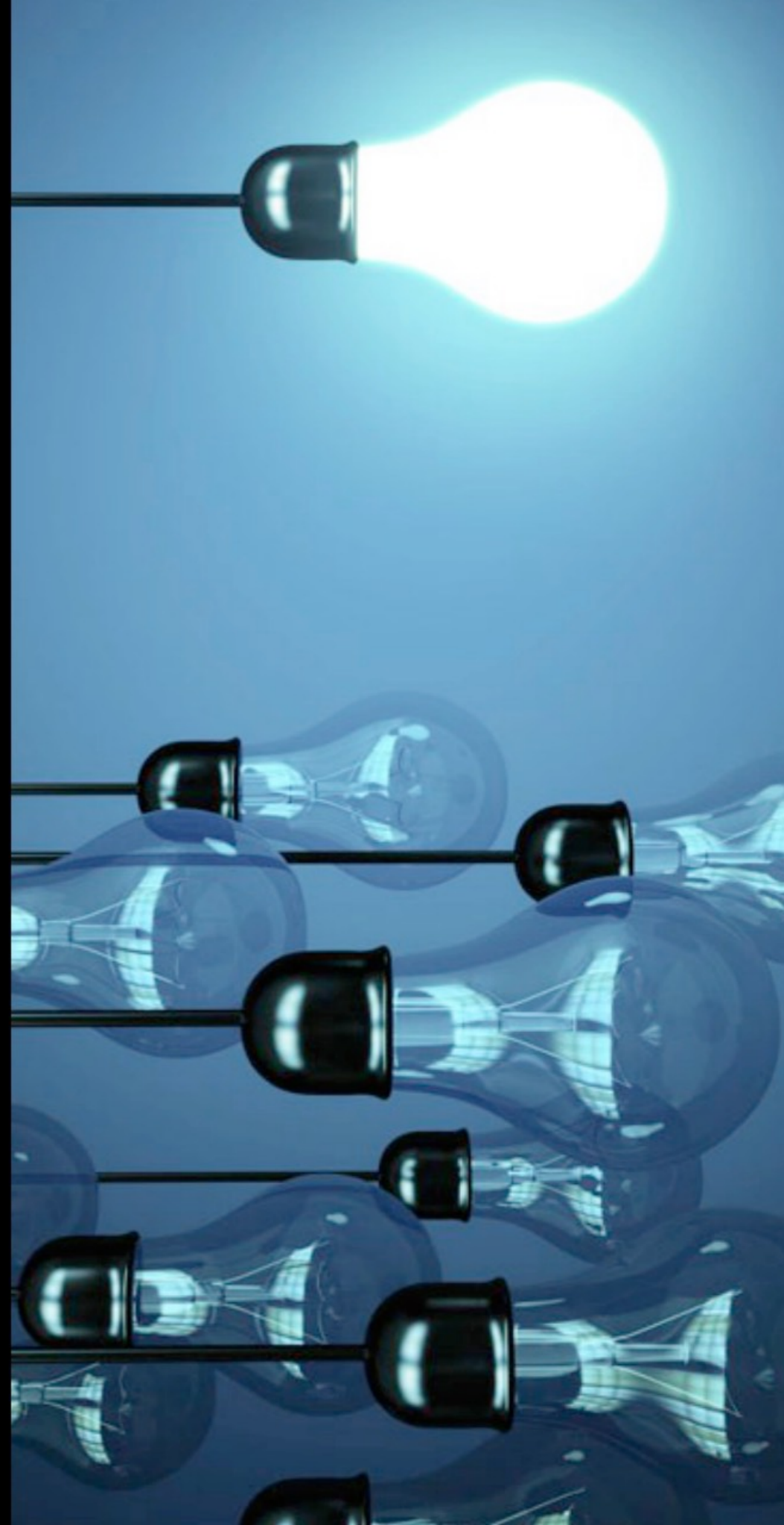
- 9.ASPHALT
- 10.GOLD
- 11.CRUDE
- 12.EN590





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# KEY PLAYERS & NETWORKS





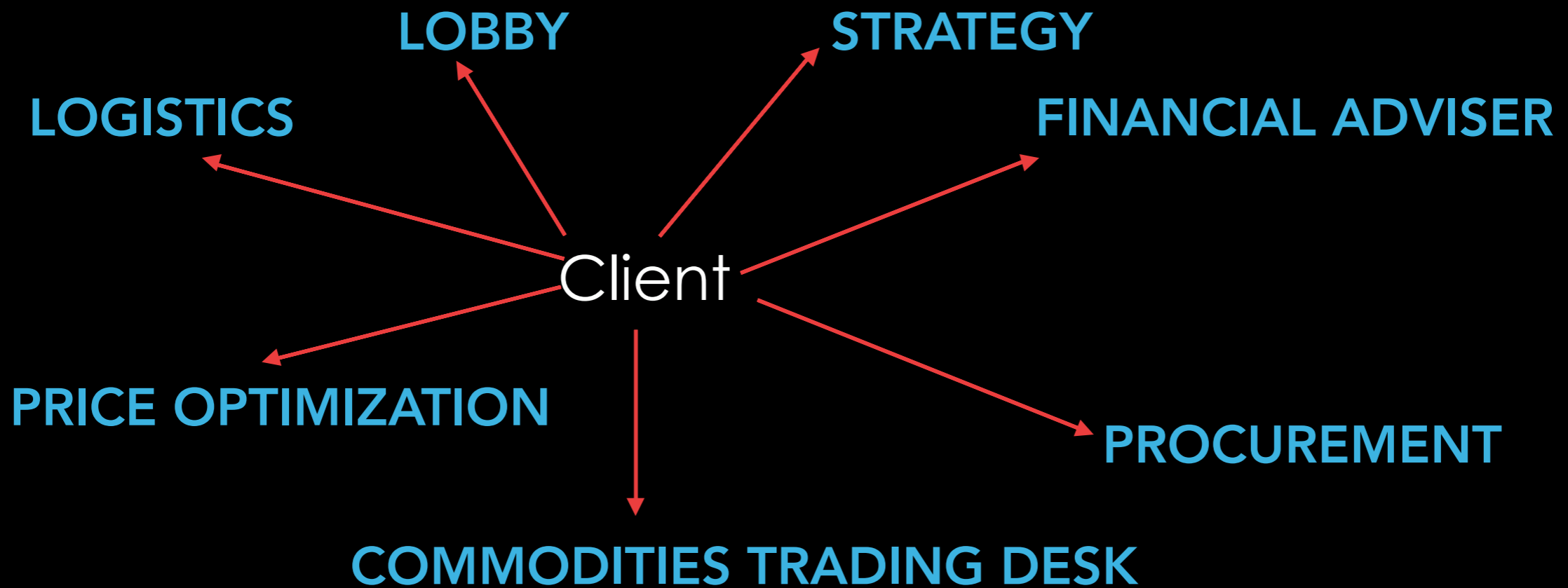
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# NETWORKS



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## VALUES TO OUR CLIENTS





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## CONTACT US

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**FOUNDER**

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RETAINER FEE AND ANY OTHER THIRD PARTY SERVICE PROVIDERS. NONE  
NEGOTIABLE

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